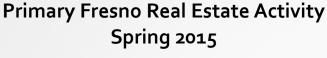
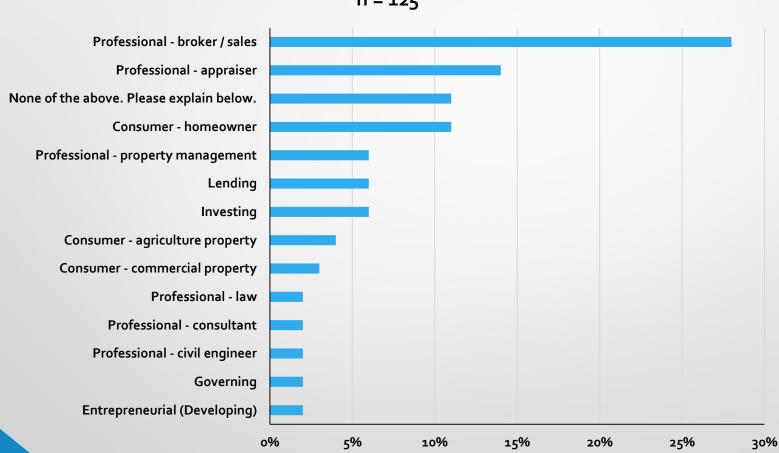


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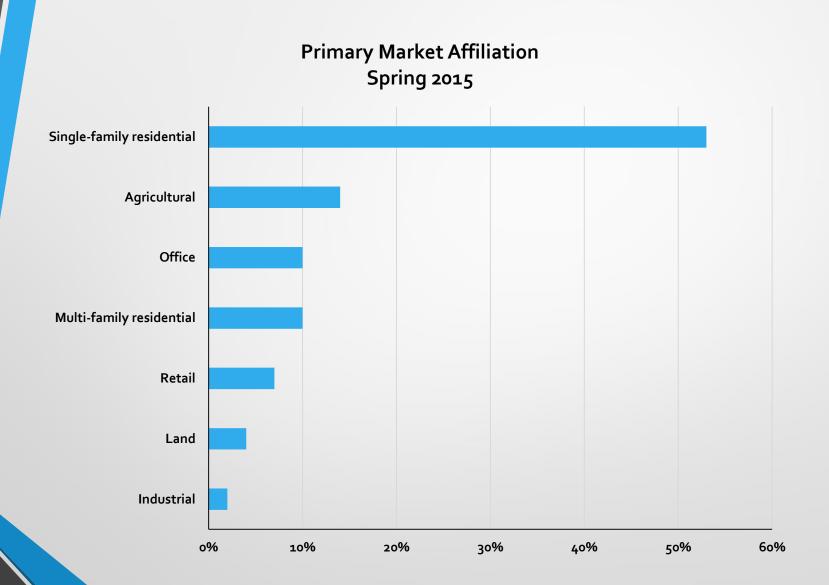
Q 1. Please identify your primary Fresno real estate activity. (Please select one)



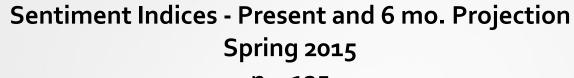
n = 125

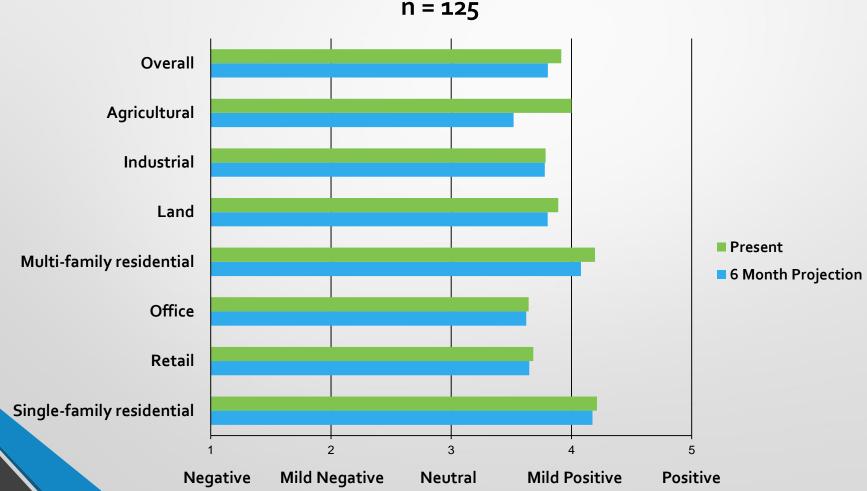


Q 2. Please identify your primary market affiliation.



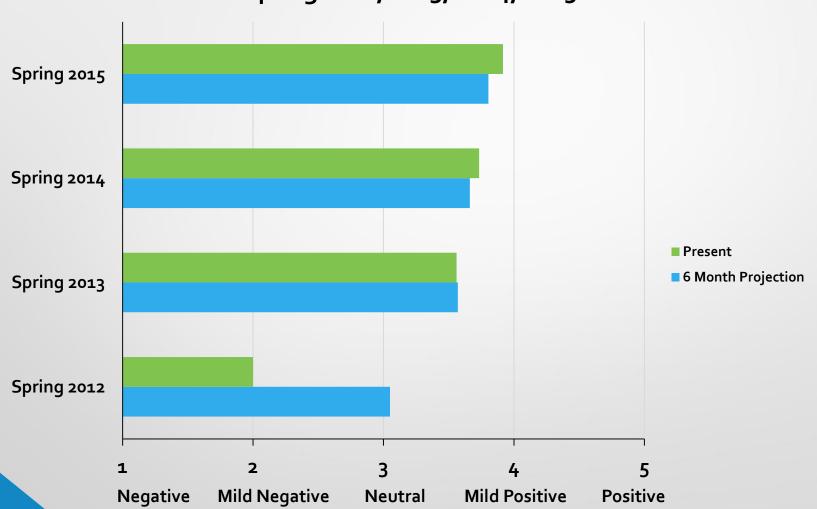
Q 3 & 4 (a). Please rate your current and 6 month projected sentiment levels for the following Fresno real estate market segments.





Q3&4(b) **Overall Sentiment Index Change** Spring 2012, 2013, 2014, 2015 **Positive** Mild Positive 4 Neutral 3 Mild 2 Neutral Negative 1 Spring 2012 Spring 2013 Spring 2014 Spring 2015 ■ 6 Month Projection ■ Present

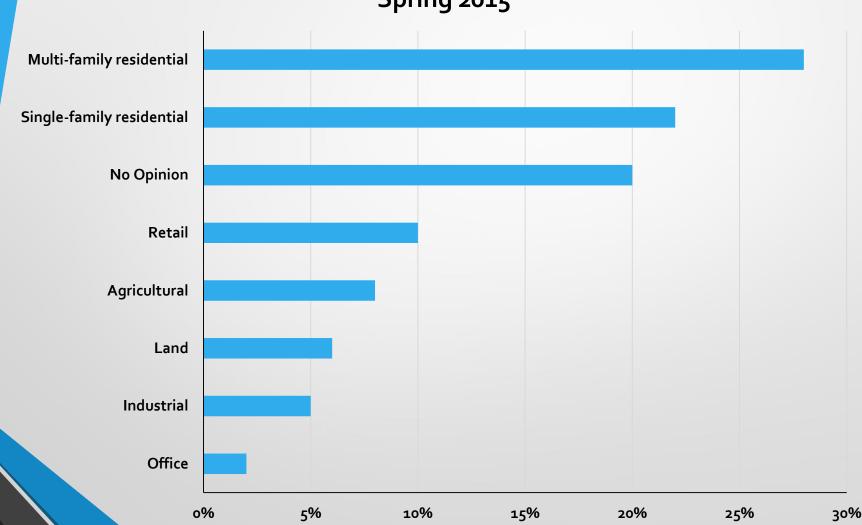




Q3&4(d) **Overall Sentiment Index Change** Spring 2012, 2013, 2014, 2015 5 4 3 2 1 **6 Month Projection** Present Spring 2014 Spring 2012 Spring 2013 ■ Spring 2015

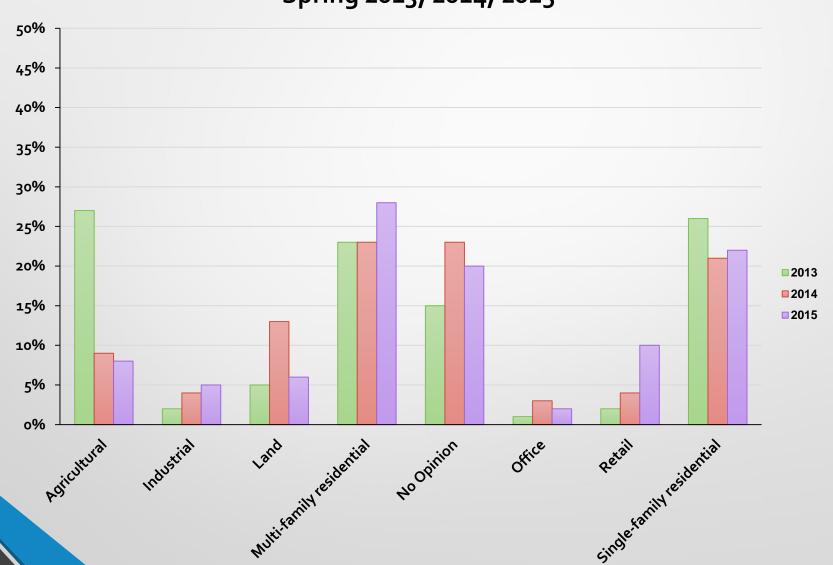
Q 5 (a). Over the next 6 months, which Fresno real estate property type has the best investment potential?





Q 5 (b)

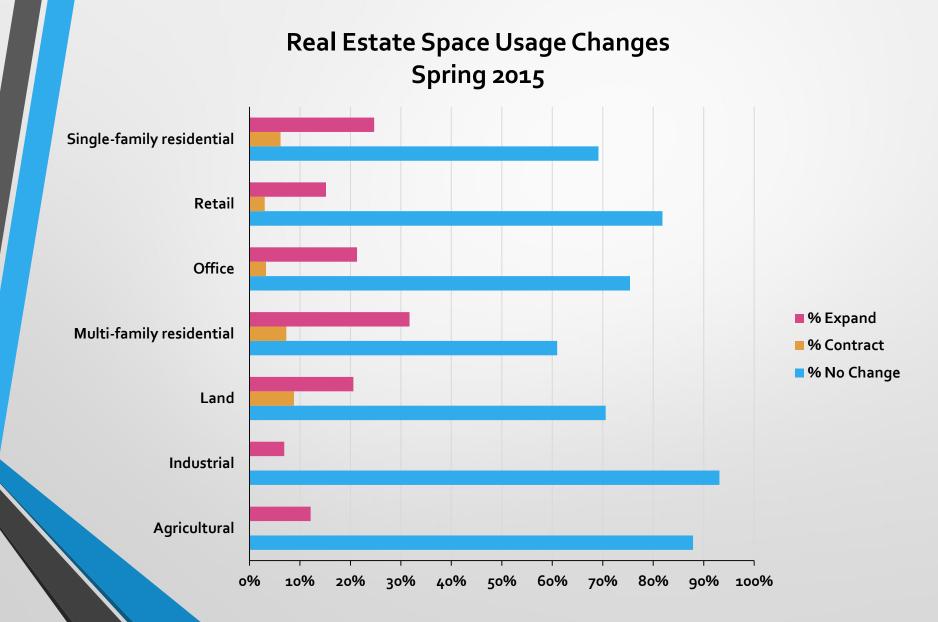
Fresno Best Investment Potential Change Spring 2013, 2014, 2015



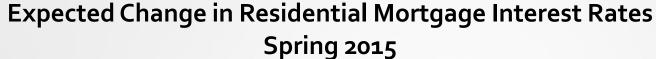
Q 6a. Please indicate if you lease or own your space.

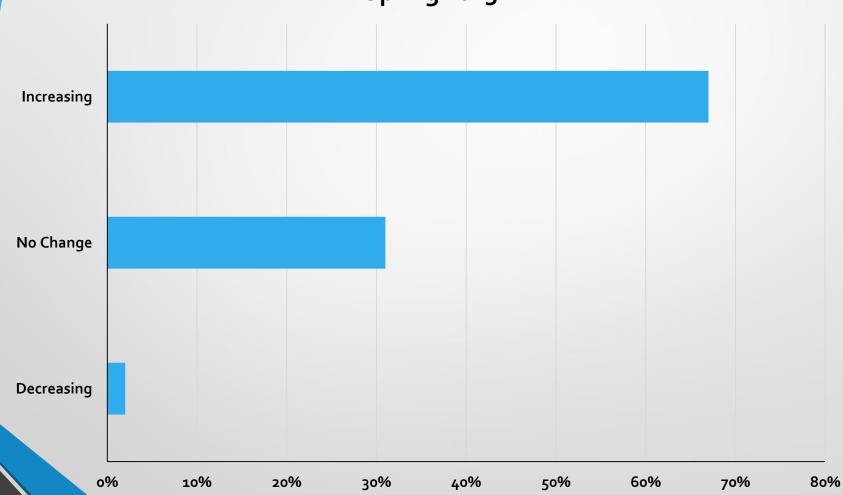


Q 6b. Indicate if you plan to expand or contract your real estate space.



7 (a). Over the next six months, what is your expectation for the change in single-family residential mortgage interest rates?





7 (b).

Expected Change in Residential Mortgage Interest Rates Spring 2013, 2014, 2015

