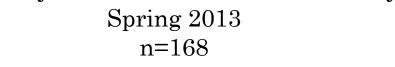
### GAZARIAN CENTER REAL ESTATE SENTIMENT INDEX REPORT SPRING 2013

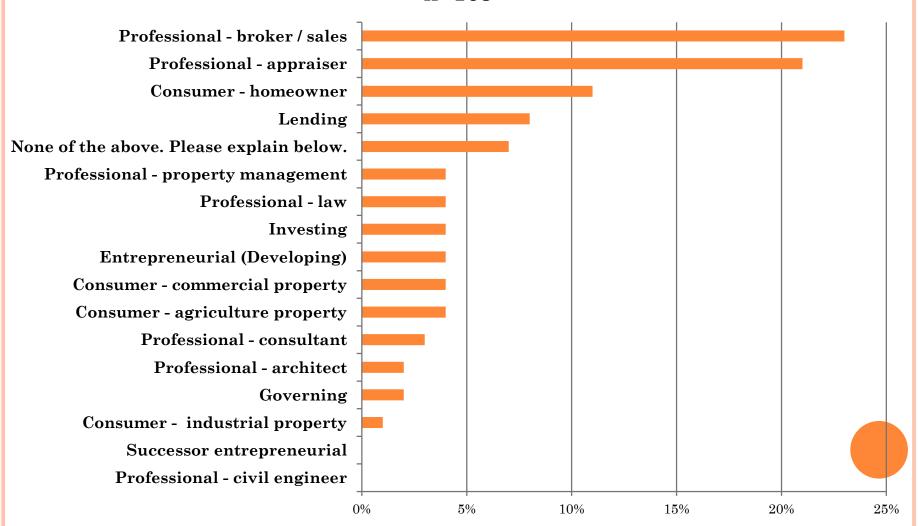
J. Andrew Hansz, Ph.D. CFA, MAI
Director, Gazarian Real Estate Center
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## 1. Please identify your primary Fresno real estate activity. (Please select one)

#### Primary Fresno Real Estate Activity

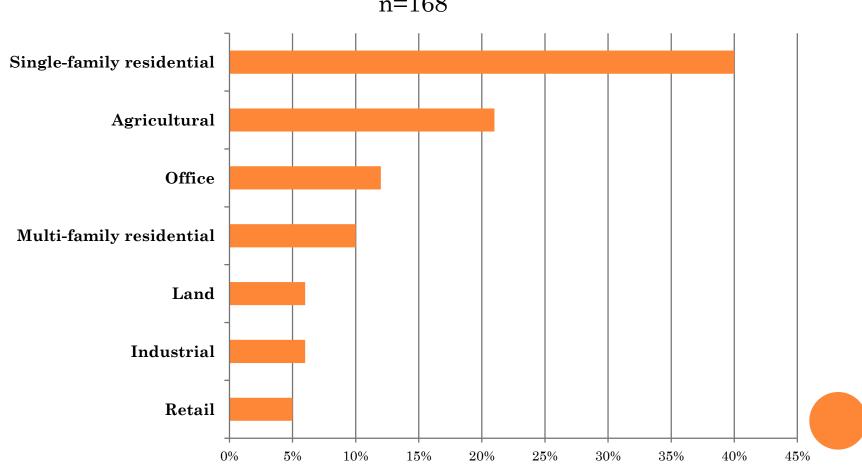




#### 2. PLEASE IDENTIFY YOUR PRIMARY MARKET AFFILIATION.

#### **Primary Market Affiliation**

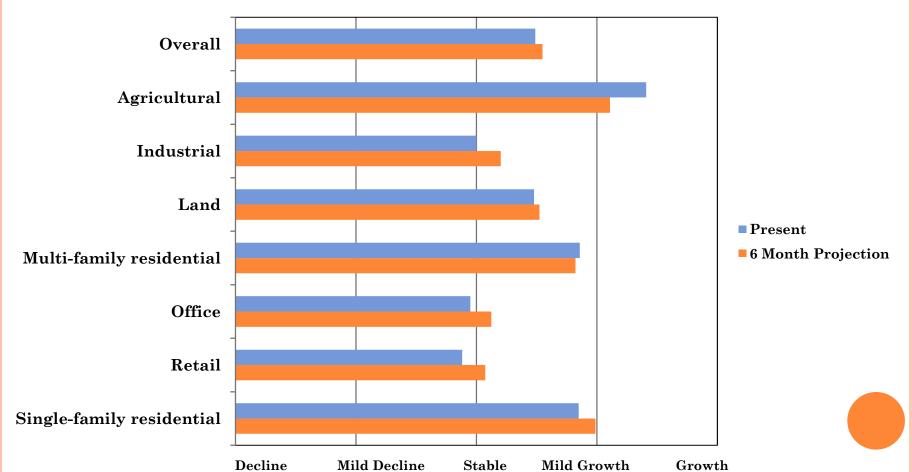
Spring 2013 n=168



3 & 4. Please indicate your estimate of the current and 6 month projected cycle stages for the following Fresno real estate market segments.

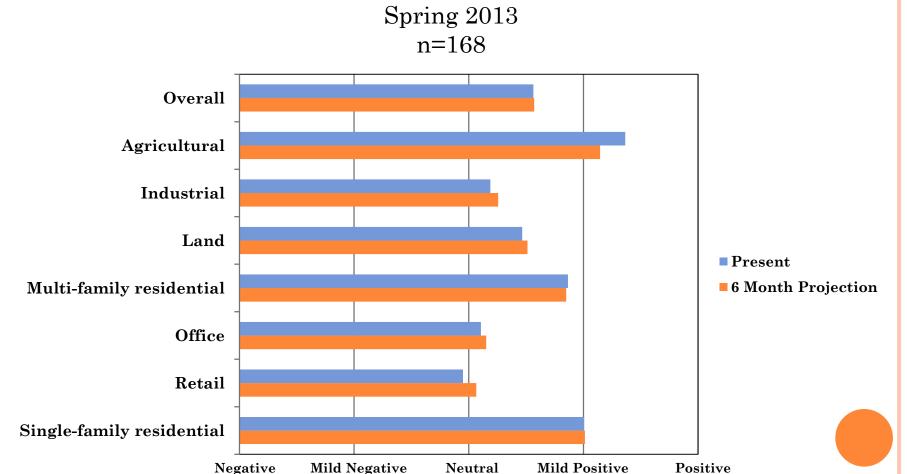
#### Present and 6 Month Projected Cycle Stages

Spring 2013 n=168



5 & 6. Please rate your current and 6 month projected sentiment levels for the following Fresno real estate market segments.

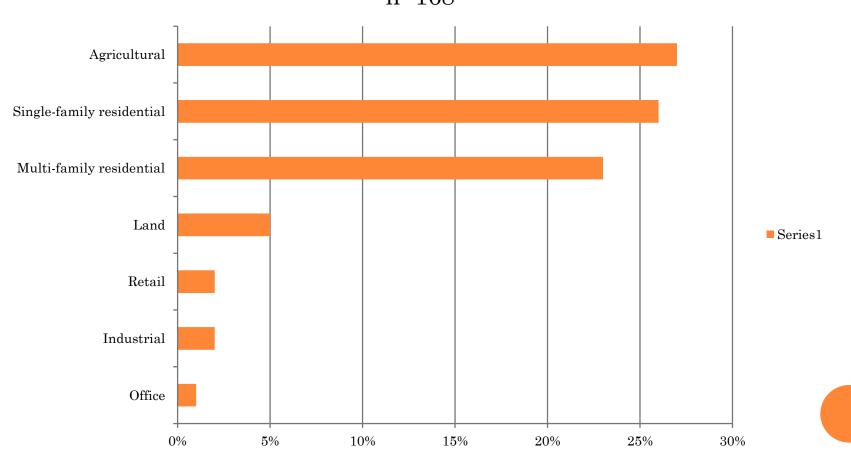
#### Present and 6 Month Projected Sentiment Indices



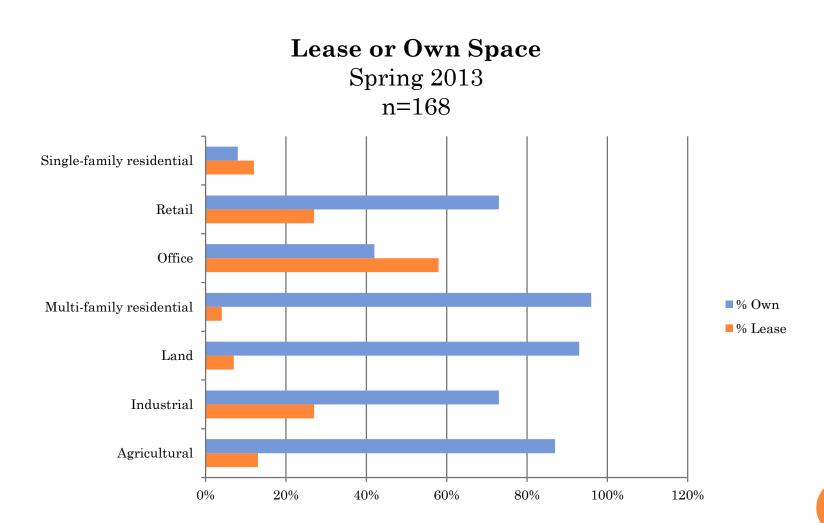
## 7. Over the next 6 months, which Fresno real estate property type has the best investment potential?





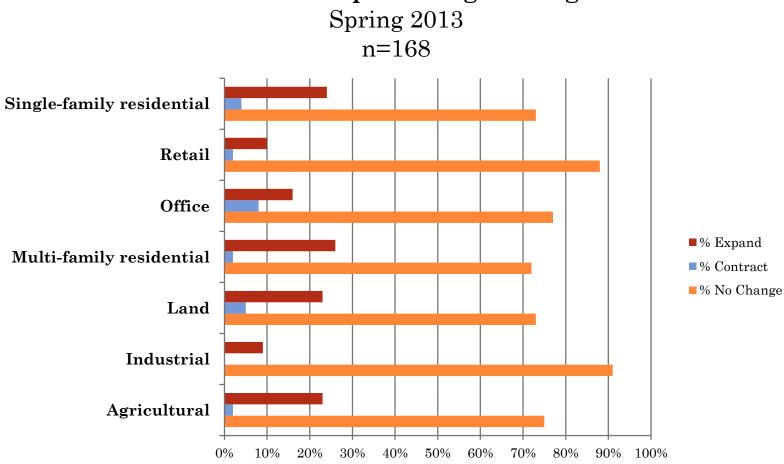


# 8A. PLEASE INDICATE IF YOU LEASE OR OWN YOUR SPACE



## 8B. Indicate if you plan to expand or contract your real estate space





9. Over the next six months, what is your expectation for the change in single-family residential mortgage interest rates?

